

# Targa Resources Corp.

First Quarter 2018

Earnings Supplement

May 3, 2018

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**TARGA**

# Forward Looking Statements

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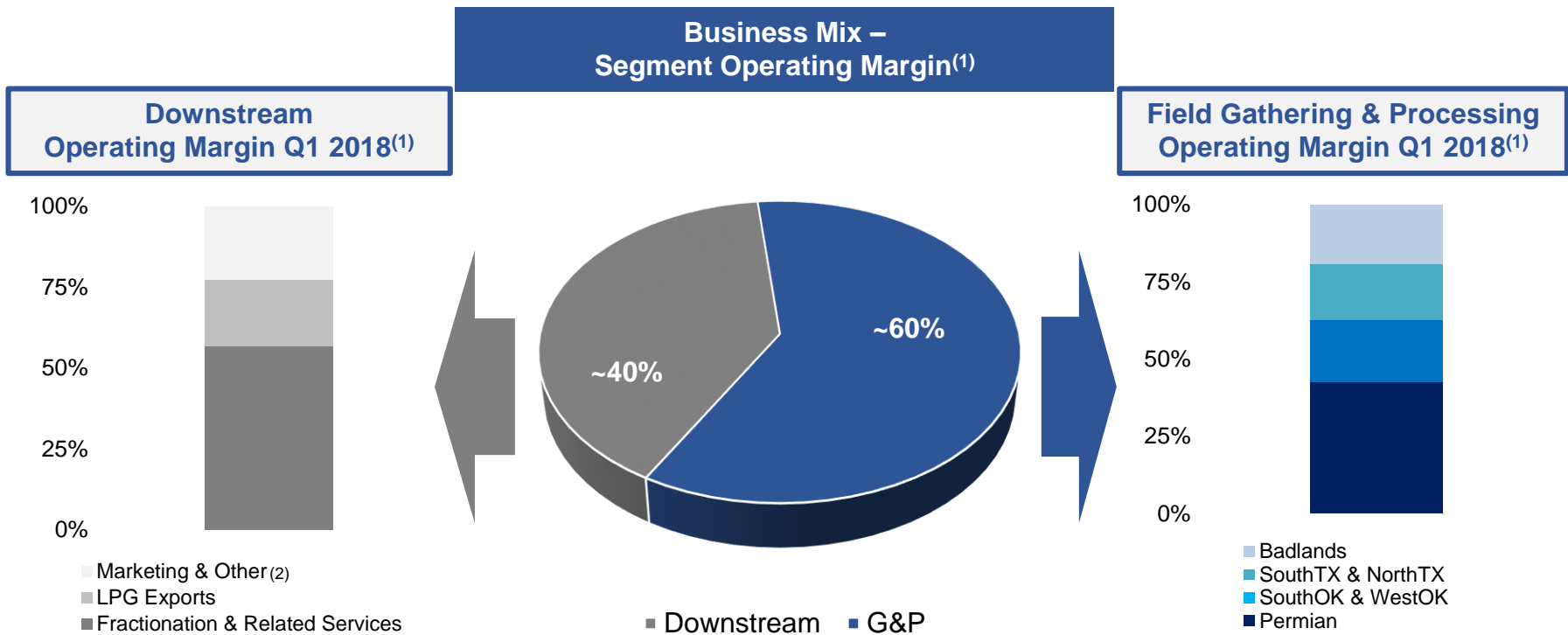
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# Strategic Update and Recent Developments



- **Incremental growth projects announced in early 2018 further bolster increasing longer-term EBITDA outlook**
  - ▶ Targa entered into long-term fee-based agreements with an investment grade energy company for G&P services in the Delaware Basin and for downstream transportation, fractionation and other related services
    - The agreements with Targa are underpinned by the customer's dedication of significant acreage within a large well-defined area in the Delaware Basin
    - Targa to construct 220 miles of 12 to 24 inch high pressure rich gas gathering pipelines across some of the most prolific parts of the Delaware Basin; and two new 250 MMcf/d cryogenic natural gas processing plants in the Delaware Basin
  - ▶ Targa to extend its NGL pipeline under construction ("Grand Prix") into southern Oklahoma, integrating Targa's G&P positions in SouthOK and North Texas with its transportation and fractionation assets
    - Supported by significant long-term transportation and fractionation volume dedications and commitments from Targa's existing and future processing plants in the Arkoma area in Targa's SouthOK system and from Valiant Midstream
- **Continue to execute on financing growth program**
  - ▶ Significant progress made already in 2018 to finance growth capital program underway
    - \$1.1 billion of development joint ventures ("DevCo JVs") announced in February 2018 significantly reduce equity needs for 2018 and 2019
    - Issued ~\$1 billion of senior notes due 2026 at attractive rates in April 2018
    - Targa also announced it is evaluating the potential divestiture of its Downstream Petroleum Logistics business<sup>(1)</sup>
    - On May 1<sup>st</sup>, Targa executed an agreement to sell its inland marine barge business for ~\$70 million

# Business Mix, Diversity and Fee-Based Margin



## 2018 Operational and Financial Expectations

- **System volumes across both G&P and Logistics and Marketing segments expected to ramp through 2018 driven by continued production growth**
  - ▶ New Permian plants completed during 2018 will add 710 MMcf/d of incremental processing capacity across the Midland and Delaware Basins (Joyce, Oahu, Wildcat, Johnson plants); Hickory Hills Plant will add 150 MMcf/d at SouthOK in 4Q18; LM4 Plant JV with Hess Midstream will add 200 MMcf/d in late 4Q18
  - ▶ Increase in fractionation volumes expected to track growth in Permian G&P
- **Hedging program further strengthens cash flow stability**
  - ▶ Significantly hedged for balance of 2018: ~90% Crude Oil, ~85% Natural Gas, ~80% NGLs hedged<sup>(3)</sup>

<sup>(1)</sup> Based on Q1 2018 operating margin

<sup>(2)</sup> Other includes Domestic NGL Marketing (Wholesale Propane, Refinery Services, Commercial Transportation), Gas Marketing & Petroleum Logistics

<sup>(3)</sup> Hedge percentage based on estimate of current equity volumes

# Operational Performance – G&P Segment



## 1Q18 Highlights:

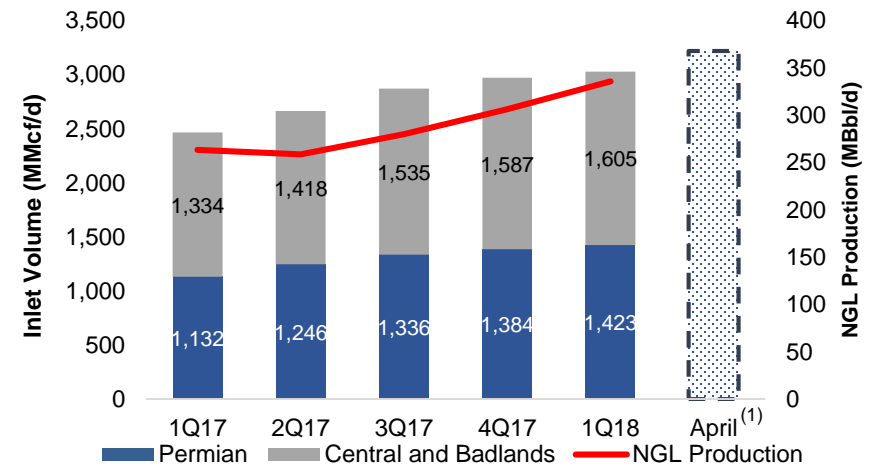
### Field G&P Natural Gas Inlet

- ~3% sequential increase in Permian volumes
  - Severe weather partially offset sequential volume increase
- ~14% sequential increase in SouthTX volumes
- ~10% sequential increase in Badlands volumes

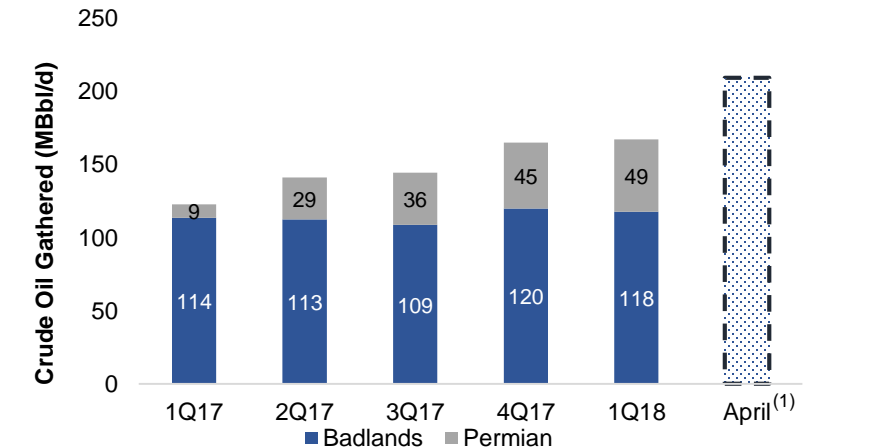
### Crude Oil Gathered

- Sequential increase in total crude gathered volumes; outlook for increasing production levels in both the Badlands and Permian

**Field G&P Natural Gas Inlet Volumes and NGL Production**



**Crude Oil Gathered Volumes**



# Operational Performance – Downstream Segment



## 1Q18 Highlights:

### Fractionation

- Higher frac volumes in 4Q17 attributable higher third party spot volumes and from shift in volumes into 4Q17 attributable to Hurricane Harvey impact
  - ▶ 4Q17 frac volumes included 29 MBbl/d that shifted into 4Q as a result of the third quarter operational impacts of Hurricane Harvey
  - ▶ 2Q18 fractionation volumes expected to increase sequentially due to forecasted growth in Field G&P volumes

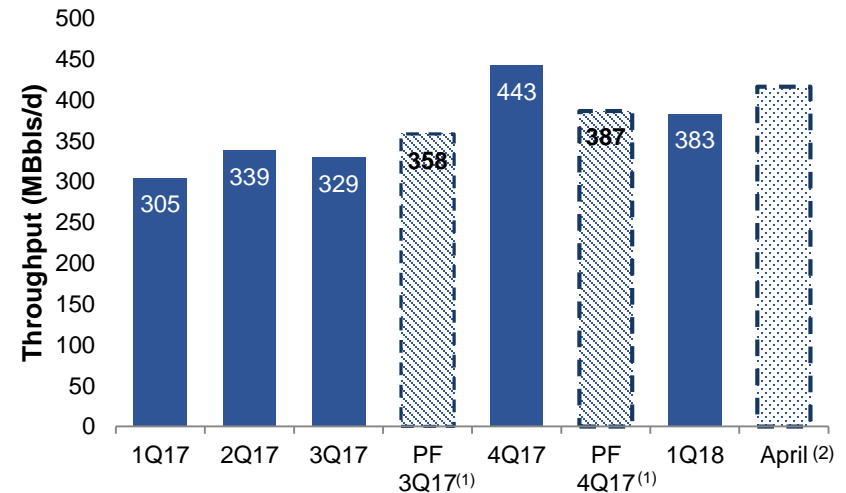
### LPG Exports

- Strong 1Q LPG export volumes from additional short term volumes reflective of global LPG market dynamics
  - ▶ 4Q17 export volumes included 380 MBbl/month that shifted into 4Q as a result of the third quarter operational impacts of Hurricane Harvey

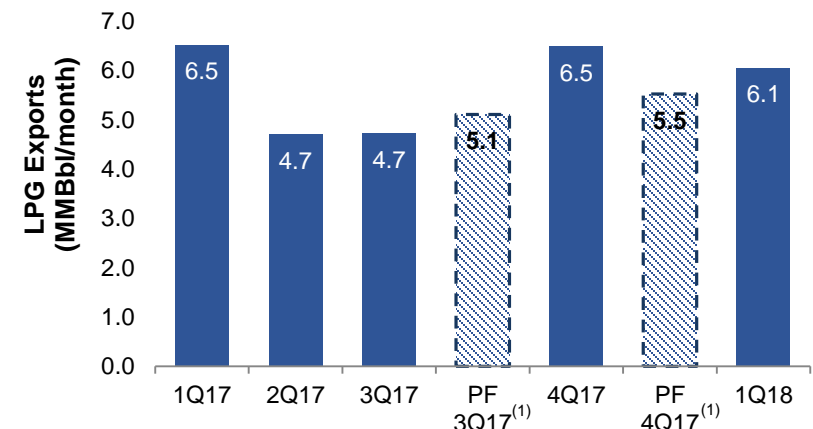
### Marketing & Other

- Domestic Marketing sequentially higher due to seasonality, particularly in the Wholesale Propane business

## Targa Fractionation Volumes



## Galena Park LPG Export Volumes



# Segment Financial Performance



## Q1 2018 vs. Q1 2017 Variances

### **Gathering & Processing segment operating margin increased \$43.4 million**

- + Higher Permian volumes
- + Higher Badlands, SouthTX and SouthOK volumes
- + Higher NGL prices
- New assets and system expansions drove higher operating expenses
- Lower WestOK and North Texas volumes

### **Downstream segment operating margin increased \$8.3 million**

- + Higher fractionation volumes
- + Higher Marketing and Other<sup>(1)</sup>
- + Higher storage and terminaling
- Lower export volumes
- Higher operating expenses

# Segment Financial Performance



## Q1 2018 vs. Q4 2017 Variances

### **Gathering & Processing segment operating margin decreased \$13.6 million**

- + Higher Permian volumes
- + Higher SouthTX, Badlands and Coastal volumes
- Lower NGL prices
- Severe weather
- New assets and system expansions drove higher operating expenses

### **Downstream segment operating margin decreased \$15.2 million**

- + Higher Wholesale Propane
- Lower fractionation, treating and export volumes
- Lower gas and NGL marketing

Q4 2017 reported segment operating margin included ~\$7 million that shifted into Q4 as a result of the Q3 temporary operational impacts from Hurricane Harvey



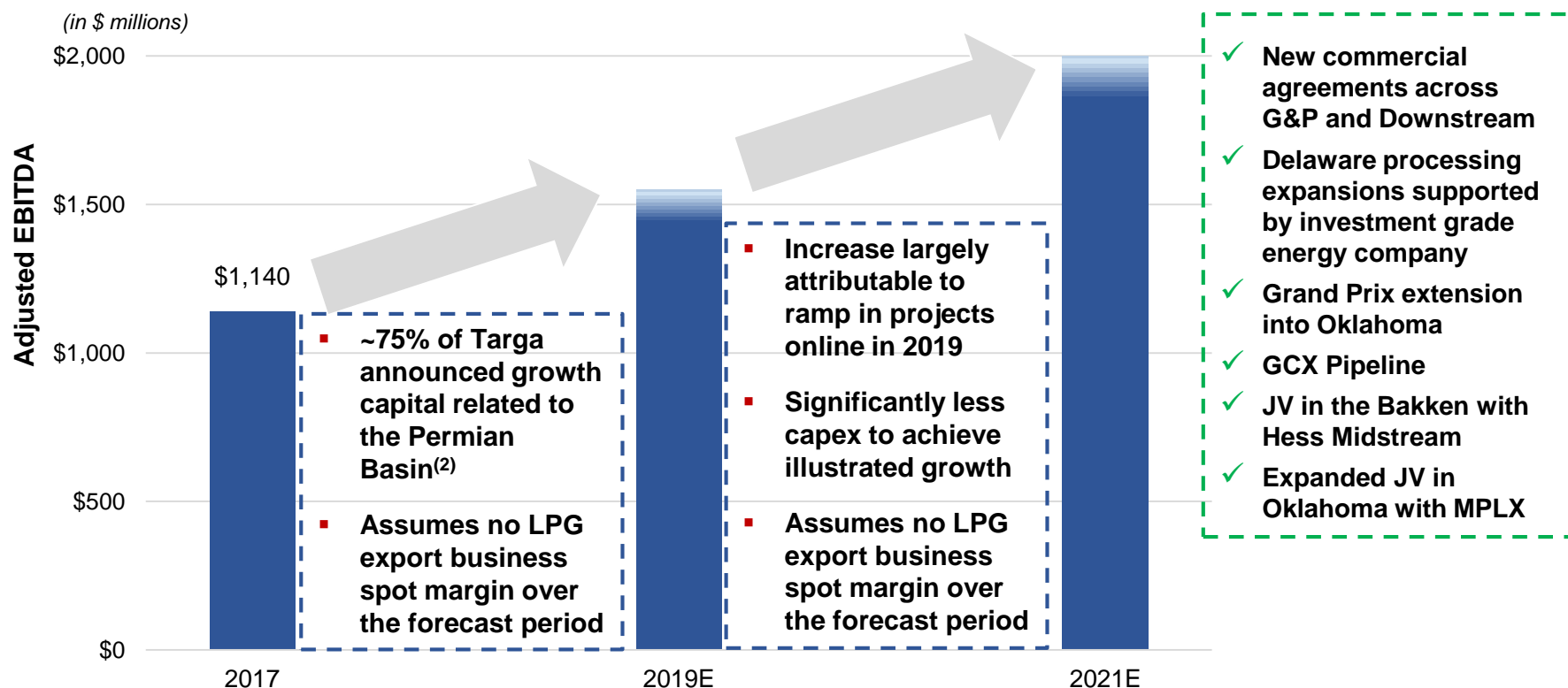
# Longer-Term Financial Outlook



- In June 2017, Targa published a longer-term financial outlook highlighting that attractive projects and system expansions were expected to drive increasing system volumes, translating into increasing EBITDA outlook
  - ▶ Since then, Targa has continued to execute commercially and has added a number of attractive projects and commercial deals that enhance that long-term outlook

## Strong Forecasted EBITDA Growth<sup>(1)</sup> (As Published in June 2017)

## Additions to EBITDA Growth Outlook (Since June 2017)



# 2018 Announced Net Growth Capex



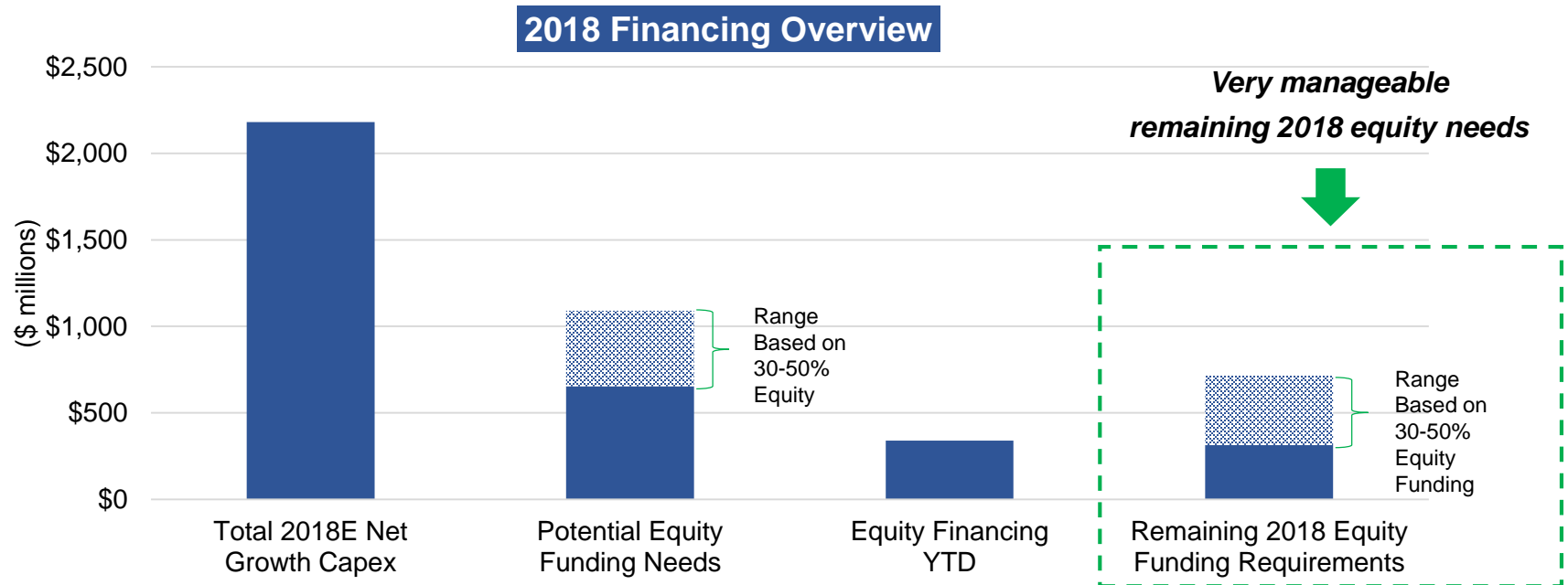
- 2018E net growth capex based on announced projects after DevCo JVs estimated at ~\$2.2 billion; ~85% of total G&P capex focused on the Permian; ~75%<sup>(1)</sup> of total project capex focused on the Permian

(\$ in millions)	Location	Total Net Capex	2018E Net Capex	Expected Completion	Primarily Fee-Based
200 MMcf/d WestTX Joyce Plant and Related Infrastructure	Permian - Midland			Q1 2018	
200 MMcf/d WestTX Johnson Plant and Related Infrastructure	Permian - Midland			Q3 2018	
250 MMcf/d Hopson Plant and Related Infrastructure	Permian - Midland			Q1 2019	
250 MMcf/d Pembroke Plant and Related Infrastructure	Permian - Midland			Q2 2019	
Additional Permian Midland Gas and Crude Gathering Infrastructure	Permian - Midland			2018	
<b>Total Permian - Midland</b>	<b>Permian - Midland</b>	<b>\$685</b>	<b>\$475</b>		
60 MMcf/d Oahu Plant and Related Infrastructure	Permian - Delaware			Q2 2018	✓
250 MMcf/d Wildcat Plant and Related Infrastructure	Permian - Delaware			Q2 2018	✓
250 MMcf/d Falcon Plant and Related Infrastructure	Permian - Delaware			4Q 2019	✓
250 MMcf/d Peregrine Plant and Related Infrastructure	Permian - Delaware			2Q 2020	✓
High Pressure Rich Gas Gathering Pipelines	Permian - Delaware			2019	✓
Additional Permian Delaware Gas and Crude Gathering Infrastructure	Permian - Delaware			2018	✓
<b>Total Permian - Delaware</b>	<b>Permian - Delaware</b>	<b>\$780</b>	<b>\$380</b>		✓
<b>Grand Total Permian</b>	<b>Permian</b>	<b>\$1,465</b>	<b>\$855</b>		
Hickory Hills Plant and Related Infrastructure	Arkoma Woodford			Q4 2018	✓
Other Central Additional Gas Gathering Infrastructure	Central			2018	✓
<b>Total Central</b>	<b>Eagle Ford, STACK, SCOOP</b>	<b>\$100</b>	<b>\$100</b>		✓
200 MMcf/d Little Missouri 4 Plant and Related infrastructure	Bakken			Q4 2018	✓
Additional Bakken Gas and Crude Gathering Infrastructure	Bakken			2018	✓
<b>Total Badlands</b>	<b>Bakken</b>	<b>\$125</b>	<b>\$115</b>		✓
<b>Total - Gathering and Processing</b>		<b>\$1,690</b>	<b>\$1,070</b>		✓
Crude and Condensate Splitter	Channelview			Q2 2018	✓
Downstream Other Identified Spending	Mont Belvieu			2018 / 2019	✓
Grand Prix NGL Pipeline	Permian Basin to Mont Belvieu			Q2 2019	✓
Fractionation Train and Other Frac Related Infrastructure <sup>(1)</sup>	Mont Belvieu			Q1 2019	✓
Gulf Coast Express Pipeline	Permian to Agua Dulce			Q4 2019	✓
<b>Total - Downstream</b>		<b>\$1,525</b>	<b>\$1,110</b>		✓
<b>Total Net Growth Capex<sup>(2)</sup></b>		<b>\$3,215</b>	<b>\$2,180</b>		✓

# 2018 Financing Overview



- **Significant multi-faceted progress made already in 2018 to finance growth capital program underway**
  - ▶ DevCo JVs announced in February 2018 reimbursed Targa for ~\$190 million of capital already spent, and Stonepeak to fund ~\$360 million of projects during 2018
  - ▶ Executed agreements to sell inland marine barge business in early May 2018 for ~\$70 million (expected to close in Q2); continue to evaluate the potential divestiture of Targa's Downstream Petroleum Logistics business<sup>(1)</sup>
  - ▶ Raised ~\$87 million in common equity YTD through April 2018 under Targa's ATM program
  - ▶ Issued ~\$1 billion of senior notes due 2026 at attractive rates in April 2018
- **Targa's remaining 2018 financing needs are very manageable**
  - ▶ Potential sale of Petroleum Logistics business would generate meaningful proceeds
  - ▶ Will continue to consider all sources of financing that enhance and maximize long-term shareholder value





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